



Meet your SPONSOR

Meet Steve Brooks Port & Manor

Photos by Jin Kim Studio

PORT & MANOR

Port & Manor's Steve Brooks grew up in Corona Del Mar, California, with a twin brother and younger sister. Prior to moving to Dallas in 2009, he was in the home furnishings business in Los Angeles. His love of woodworking started at the age of 10 and his favorite thing to do was tinker at his great grandfather's workbench during summer vacations in Michigan.

While he learned the facets of key business operations at the University of Southern California Marshall School of Business, it was interaction with entrepreneurship grads that had forged their own way with uncommon yet successful business concepts that inspired him the most. His love of travel, architecture, style and retailing seems to have been just the right mix of interests to draw him towards home goods retailing. Owning two retail locations in a city saturated with new retail concepts along with revered national brands, he has learned to be a nimble and calculated risk taker.



Port & Manor is a vertically integrated home goods store specializing in premium furniture, home accents and accessories. For nearly a decade, Steve was primarily engaged in wholesale furniture supplied from South East Asia and has since transitioned to bringing product direct from overseas manufacturers for the purpose of retail. Whereas most import concepts have many middle men, Port & Manor is able to work directly with the factory, which allows it to be very flexible with customer needs and create premium high-quality furniture at prices no one can beat while also having the manufacturing ability to design in a custom fashion.

There are two stores operating to provide designers and homeowners with the power of choice — choice of color, finish options and products for a “livable” home. The Wooden House, located in the Design District, has been a famil-



iar name for years with Dallas area consumers looking for unique reclaimed finds and one-of-a-kind custom made home goods. Port & Manor, which opened this past year, is a neighbor to the Dallas Galleria. Steve has always considered it a privilege to help people create their own living environments, and because of the seamless and direct contact with the factory, Port & Manor is the ideal place to purchase or create a unique piece for any home.

On the popular topic of changing and freshening up one's interior, Steve encourages his clients to not let perfection be the enemy of progress nor to be unnecessarily overwhelmed. “One or two small changes to your living space can make a huge

difference that should carry momentum and lead to further improvements previously not thought of,” Steve said. “Since we understand our clients' needs, we offer friendly return policies and our team of helpful non-aggressive staff will help you realize your vision. Whether via customizing one of our fabulous import pieces or picking one off of our floor, you are sure to get the pieces that are just right.”

Pictured here with Steve is Cayden, his 8-year-old Vizsla and most trusted sidekick. We are sad to report that Cayden passed shortly after these photos were taken. Cayden will be greatly missed by Steve and the team at Port & Manor and the many customers who grew accustomed to his friendly presence.

